BRIAN WILLIAMS | PROJECT MANAGER

E: BRIAN@WALSH-SS.COM | P: 313-363-0415

PROFESSIONAL EXPERIENCE:

Mr. Williams' background includes over 27 years in operations management with cross-functional experience in marine operations, spill response, project management, sewer cleaning and inspection, general business administration, and industrial cleaning operations.

EDUCATION, TRAINING, AND CERTIFICATIONS:

- USCG 100-ton Captain's License
- OSHA HAZWOPER 40-Hour Training
- OSHA HAZWOPER 8-Hour Supervisor Training
- OSHA HAZWOPER 8-Hour Refresher Training
- CPR / First Aid Training
- Blood Borne Pathogen Training
- Lockout/Tagout Procedures
- Confined Space Rescue Team Member
- Confined Space Entrant, Attendant, Entry Supervisor
- TWIC Card

PAST PROJECT EXPERIENCE:

WALSH SERVICE SOLUTIONS, LLC | KALAMAZOO, MI

2018 - PRESENT

DETROIT CYCLE BOAT | DETROIT, MI2020 - PRESENTOPERATIONS MANAGER. Responsible for planning, directing, and
coordinating company operations. Responsible for ensuring and
improving the performance, productivity, efficiency, and profitability of the
company through the provision of effective methods and strategies.

PORTER PROPERTY MAINTENANCE, LLC |

WYANDOTTE, MI 2014 - PRESENT BUSINESS PARTNER. PPM provides lawn mowing and landscaping services during the summer and snow removal and salting services during the winter.

MALCOLM MARINE INC. | ST. CLAIR, MI2018 - 2020CAPTAIN. Commands tugboat to tow/push barges into out of harbors,
estuaries, straits, and sounds, and on rivers, lakes, and bays. Signals
workers on deck to rig towlines to barges or ship to be towed.

DIAMOND JACK RIVER CRUISES | *DETROIT, MI* **2018 - 2020** RELIEF CAPTAIN. Diamond Jack's is a family-owned and operated riverboat tour business. We have been offering entertaining and affordable cruises to the residents of Detroit and its surrounding areas for over 20 years. Diamond Jack's runs public sightseeing riverboat tours along the Detroit River and hosts private events on our three private charter boats.

MARINE ONE TOWING & SALVAGE | CARLETON, MI 2006 - 2018 OWNER / PRESIDENT. Provided leadership oversight for multiple locations across the Metropolitan Detroit Area and built an organization over a decade to over a million dollars in annual revenue. His responsibilities as owner included: human resources management, finance, operations, maintenance, and business development. Provided



RESPONSIBILITIES

- Responsible for driving a safety culture
- Assist with estimating and proposals
- Manage total construction effort to ensure project is safely constructed in accordance with design, budget, and schedule
- Responsible for all project cost administration processes to include; completing/reviewing project budget, weekly receiving reports, cost reports and providing monthly cost and revenue forecasts
- Responsible for interfacing with client representatives and responsible for administration of all subcontractors
- Responsible for understanding of general contract administration and a complete understanding of all project contract requirements
- Responsible for recognizing changes in project scope and or conditions, ability to develop claims and responsible for leading claim and change negotiations
- Responsible for hiring and disciplinary actions with all assigned project staff
- Assume responsibility for productivity of employees, efficient use of materials and equipment, and contractual performance of the projects
- Responsible for the overall profit and loss for assigned projects

boat recovery and towing, salvage capabilities, and oil spill response services along the Detroit River.

INLAND PIPE REHAB, LLC | DETROIT, MI

1993 - 2006

PROJECT MANAGER. Started with Inland Waters Pollution Control, Inc. (IWPC) in the Detroit office in the warehouse and was steadily promoted to positions of increasing responsibility. He was promoted to be a CCTV Operator where he was responsible for inspecting sewer systems around the Midwest region. In 1996 he was promoted to become a dispatcher. In this capacity he was responsible for ensuring all projects were properly resourced. 1998 he was then promoted to become the dispatch/customer service manager where he was responsible for all dispatch and customer service representatives ensuring all projects were properly resourced. In 2003, he was promoted to project manager where he focused on large, complex, and high-risk operations ensuring and they were completed schedule, and within safely, on budget.